

YURI JAGRINE

805 Delaware Street | Huntington Beach, CA 92648 | 1.614.288.1767 | yuri.jagrine@gmail.com

Profile

Project Manager ■ Business Analyst ■ Team Leader ■ Process Consultant

- Diverse experience in resource and project management for consulting, technology and startup projects
 - Diplomatic methodology to building client relations, resulting in trust, broadened business portfolio and proactive referral business
 - Balanced approach to team building through clear communication, planned delegation, empathy, mentorship and patient coaching
 - Successful planning for and control of organizational change management
 - Proven ability to elicit and negotiate functional, business, stakeholder and system requirements
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Experience

Expesite

Irvine, CA

2010 - Present

Columbus, OH

2007 - 2009

Ink 5000 firm delivering web-based SaaS project management and planning tools for capital projects; targeted to retailers, retail banks

Implementation Lead / Solutions Engineer

- Manage projects (3-6 month) of implementing custom Tier2 ERP systems (\$100k-\$900k contracts) through post-beta go live.
- Lead and facilitate multi-day cross-department consulting workshops with associate, management and executive stakeholders.
- Elicit requirements, maintain scope and provide detailed specs for delivery of client-sponsored product enhancements.
- Plan and deliver variable system training solutions and create strategy for successful multi-departmental change management.
- Provide billable consultation to existing clients on process definition, industry best practices and corporate taxonomy.
- Support Sales group with in-depth prospect presentations and pre-sale business solutions.
- Completed the business case, anchored and brought to operation the Account Services West Coast satellite office in 2010.

Key Projects:

The Home Depot – Atlanta, GA

- Defined the need, and created solution for management of 2,000+ stores' capital improvements projects from \$5,000 to <\$1M.
- Created a solution for the Real Estate Department to track and identify existing real estate outlot assets available for disposition.

Fossil Inc. – Dallas, TX

- Matching the need for rapid deployment, introduced the system of record for all corporate construction in US, EU, Asia.
- Created online real-time collaboration between teams of VP of Construction (US), VP of Design and VP of Development (EU).

Darden Restaurants Inc. – Orlando, FL

- Completed system launch for 8 functional departments' process of store base expansion for all 4 concept brands.
- Successfully orchestrated the transfer of past store data and documents from legacy system to newly created system of record.

Wells Fargo & Company with CB Richard Ellis – Charlotte, NC

- Created and delivered a planning and vendor interaction platform to manage a \$255MM branding conversion program.
- Scoped and managed delivery of 500+ development hours of unique product customization to match client's requirements.

Go BIG Network

Columbus, OH

2006 – 2007

Online marketplace connecting startups and entrepreneurs with angel investors for first round investment and advisory board matches

Product Manager

- Conducted extensive market research and created financial projections for proposed growth strategies.
- Managed full development process of approved LOBs, involving the founder, COO, design and programming teams.
- Identified, established and strengthened required relationships with outside business partners.
- Created and executed launch and growth plans for each LOB; efforts directly contributed to growth from \$1MM to \$2.5MM.

Deloitte Touche Tohmatsu

Columbus, OH

2004

International provider of Tax, Audit, Financial Advisory and Consulting Services

Intern

- Supported 'Nationwide Insurance' client team, creating analysis summary and closeout documentation for client sponsors.
 - Co-managed the execution of a multi-day Sarbanes-Oxley compliance seminar for 70+ associates of SMEs.
 - Completed industry analysis for DT clients leveraging both Tax and Consulting Services practices.
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Education

Fisher College of Business – The Ohio State University

Bachelors of Science in Business Administration

- Majors – **Logistics, Marketing**
- Minor – **Economics**

- President, American Marketing Association
- Student Chair, Undergraduate Program Governance Board

Further Client Projects

HMSHost Corporation – Bethesda, MD

- Delivered aggressively deployed system for development of all turnpike and airport concepts.

Limited Brands – Victoria's Secret – Columbus, OH

- Creation of a procurement, reordering and issue tracking system for a 700 store interior re-branding program.

Guggenheim Partners – Bismarck RE – Dallas, TX

- RE Project development tracking and corresponding cost reconciliation b/w New York, Chicago, Dallas.

Rite Aid Corporation – Harrisburg, PA

- Completed a nightly API and asynchronous batch data integration between four independent systems.

Wendy's/Arby's Group, Inc. – Arby's – Atlanta, GA

- Created assimilated communication and reporting setup for both companies posts acquisition/merger.

Red Robin Gourmet Burgers – Denver, CO

- Process consulting through challenges of disconnect between field users and senior management.

Corner Bakery Cafe – Dallas, TX

- Coordinated complete change of all project components (data and documents) to within structured platform.

Whole Foods – Austin, TX and Bethesda, MD

- Process consulting to assist with aligning 11 staunchly autonomous regions/divisions.
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Independent Projects

SMS Paging Solution for Restaurant Industry

mWait ; re-launched as Recess App (recessapp.com)

2007-2008

- One of three founders of concept.
- Jointly created hardware-integrated working prototype to first pilot customer.
- Compiled business plan and projections used for angel capital search.
- Created architecture schema and user experience design for prototype.

Web Design and Development

Studio 24.18

2007

- Proprietor, biz dev and project manager for freelance projects.
 - Generated wireframe design and site architecture for clients' concepts.
 - No development work was completed in-house, alternatively outsourced.
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Skill Set

Project Management

- Prepare project plans consisting of schedule, activities, resources and budget.
- Manage, coordinate and delegate tasks to cross-functional team members internally and from client side.
- Maintain multiple initiatives and activities for portfolio- or program-grouped concurrent projects.
- Business Analysis: elicit, evaluate, document and communicate requirements between customer community and technology teams.
- Command excellent facilitation, presentation, public speaking and written communication skills. Past presentations to 100+
- Understand challenges of Organizational Change Management and plan and manage to each case and environment.
- Generate varied financial models and projections.
- Define new, improve existing and document processes.
- PMP / PMI certified 2009.

Client Engagement

- Cultivate and expand business and trust for new and existing client relationships.
- Provide thought leadership internally within the organization to better mold client interaction and impact.
- Prepare compelling educational content and business case analysis for further account expansion and client satisfaction.
- Command deep understanding of demands of SMEs/SMBs and possess intuitive ability to navigate in Fortune 500 environments.

Technical, Industry and Language

- SDLC (Agile and Waterfall); SaaS product delivery; website design, production and maintenance; SEM fundamentals
- SQL, MS Project, Visio, SharePoint, MS Office, Netsuite
- Primary Industry Experience: Software, Technology, Real Estate Development, Construction
- Secondary Industry Experience: Retail, Restaurant, Banking, Mobile, Media

- Native/bilingual proficiency in Russian; limited, conversational proficiency in Spanish
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